

Housing & Dining Development Assessment

Revised Final Plan October 25, 2019

AYERS SAINT GROSS



PROJECT TEAM





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Management
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Distinctive Voice
Consulting
Kimberly Harris

Assessment Goals

- Provide a comprehensive Housing and Dining Development Assessment
- Develop a comprehensive plan that will evaluate renovations, replacements, repurposed and new housing and dining options to provide a financially self-supporting housing system meeting student needs.





Principles

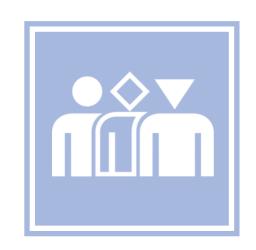
Both the Steering Committee Exercises and student outreach provided interesting perspectives that aligned with each other. Those principles were developed and outlined and finally pared down to tangible objectives that can be used as foundation points for future projects and decision points.



Western Washington University prepares and inspires individuals to explore widely, think critically, communicate clearly, and connect ideas creatively to address our most challenging needs, problems, and questions.



Final Principles







INSPIRE RESIDENT SUCCESS & EXPERIENCE

CULTIVATE DIVERSITY & INCLUSION

ELEVATE LIVING, LEARNING & DISCOVERY INTEGRATION

EXPAND AFFORDABILITY& ACCESS

OPTIMIZE UNIT MIX & TYPOLOGY

PROVIDE A SAFE & HEALTHY ENVIRONMENT











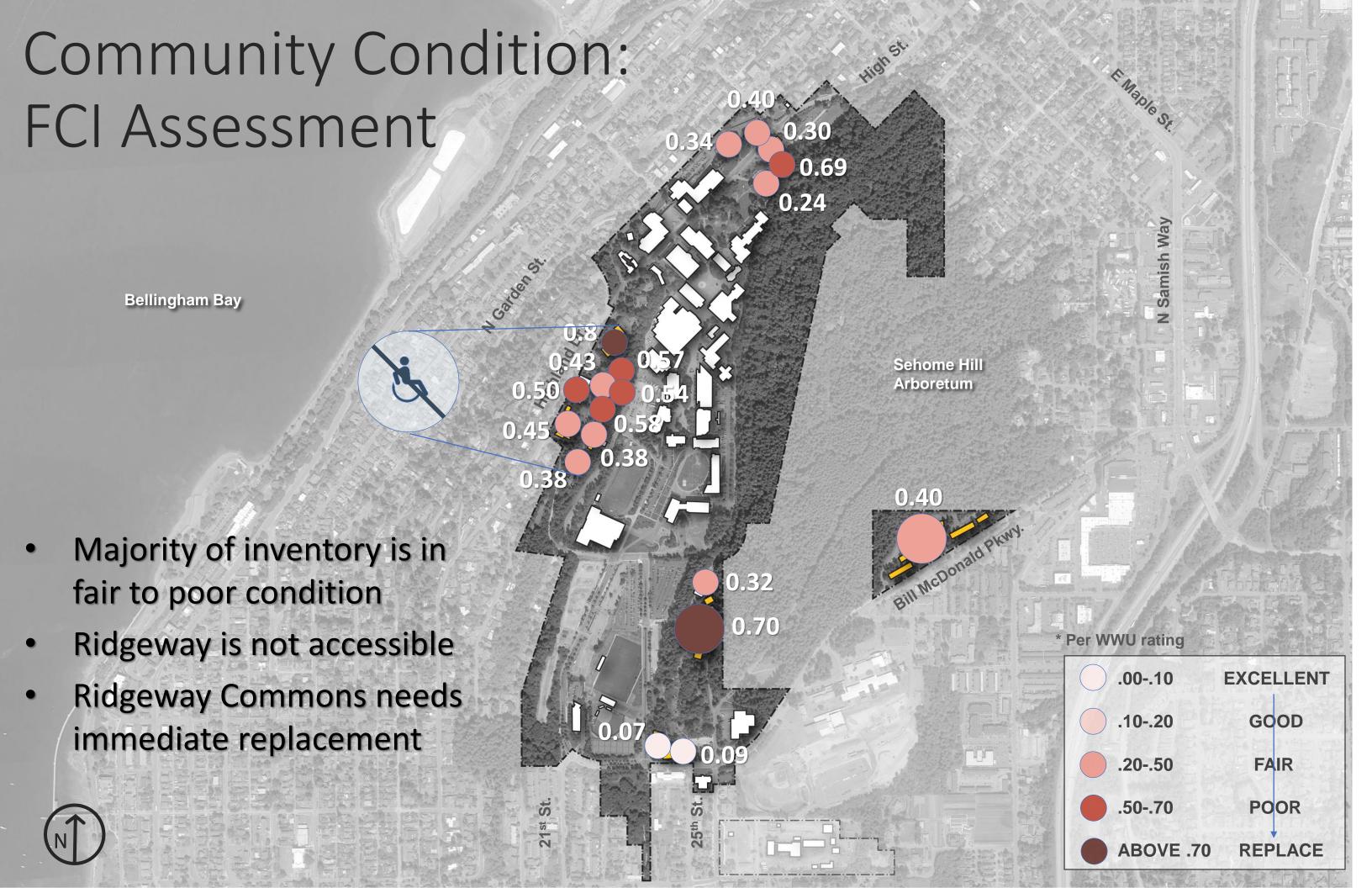
Total Demand

Class Year	Current Enrollment	Current Residents	Current Capture Rate		Projected Capture Rate	Total Demand
First Year	3,211	2,468	77%	\rightarrow	79%	2,541
Second Year	2,847	806	28%	\rightarrow	39%	1,112
Third Year	3,941	564	14%	\rightarrow	25%	978
Fourth + Year	4,471	220	5%	\rightarrow	20%	463
Graduate	502	68	14%	\rightarrow	17%	83
Total	14,972	4,126	28%	\rightarrow	35%	5,177
Current Beds						4,035
Net New Demand						1,142

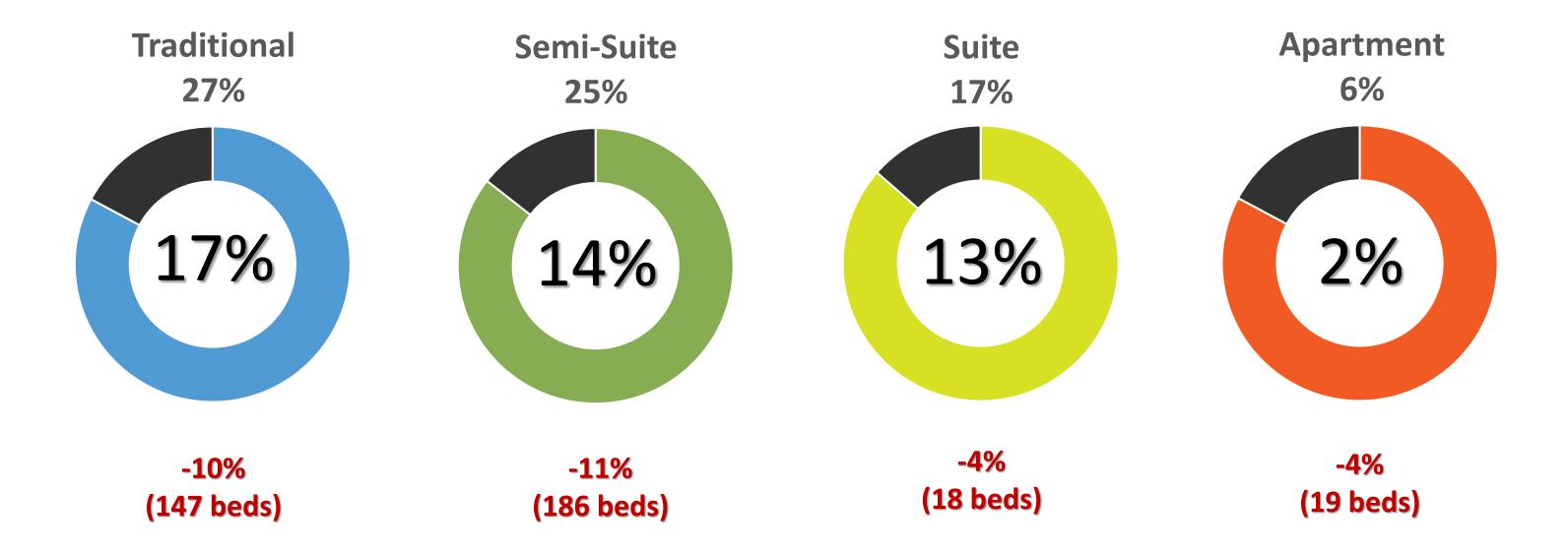
• With the development of the new residence hall, total unmet demand exists for 742 beds







Outside the Unit Average: Summary







Scenario Study Targets

- Apply Principles and Objectives
 - Assist Decision Making
 - Identify Projects
- Increase Capacity
 - Provide Swing / Surge Space
 - Approach housing goals
- Improve Existing Inventory
 - Inclusive Halls
 - Improve Condition
- Plan for Community
 - Typology Blend
 - Appropriate Community and Support Spaces



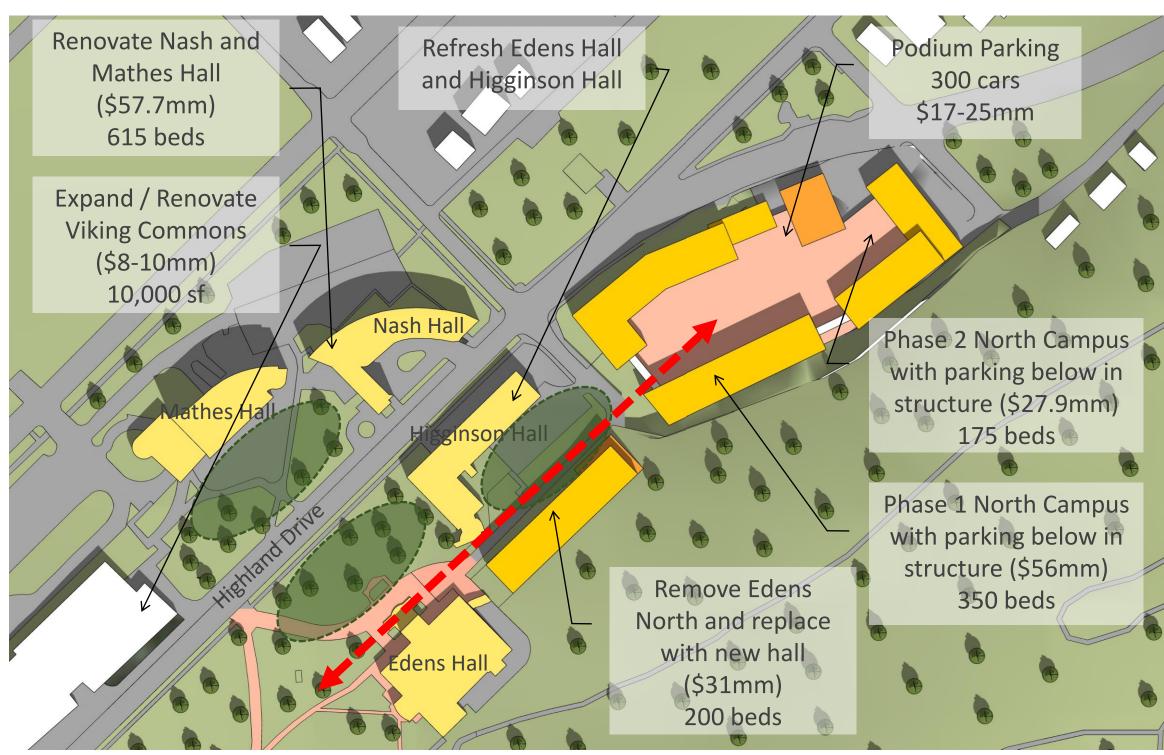
Opportunities

- Strong neighborhood set-up
- Neighborhood locations are appropriate and create unique identities
- Manageable typologies that offer plan flexibility
- Good Blend and proper arrangement of typologies
- Compact Campus walkable



North Campus Development Projects

- Remove Edens North and Add New Residential Hall adjacent to Arboretum
- North Parking Lot set up as two phases – new buildings on structure with parking below
- Renovate Mathes and Nash Hall to include reductions for additional community space
- Refresh Edens Hall and Higginson Hall as needed

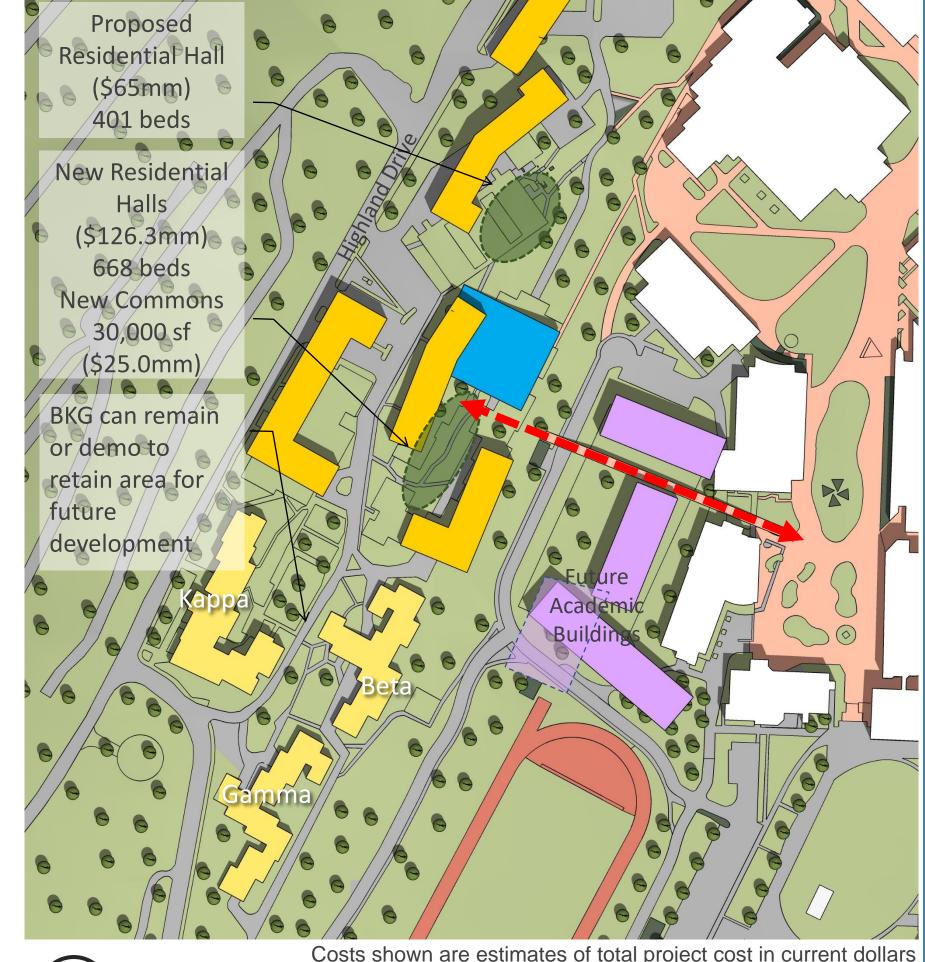






Ridgeway Development Project – Phase 1/2

- Replace Highland Hall with new residential hall
- Replace commons and existing SODA with new residential hall and commons area
- Demolition of BKG will allow for future development

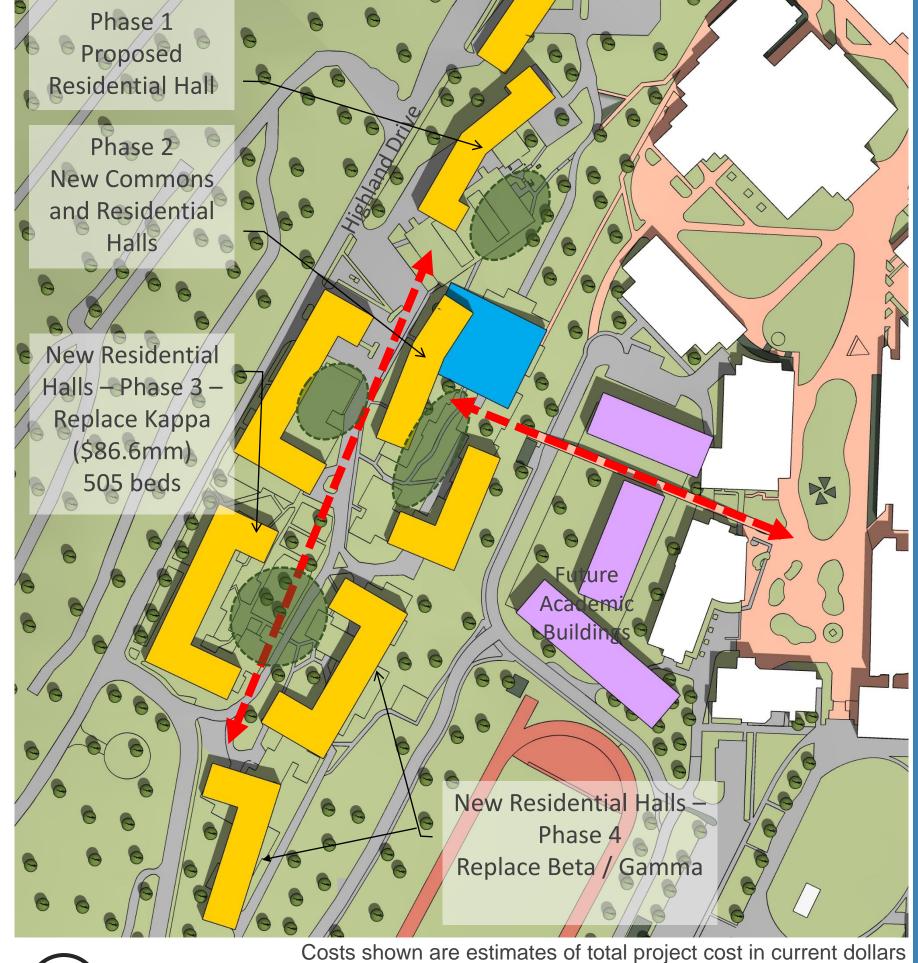






Ridgeway Development Project – Phase 3/4

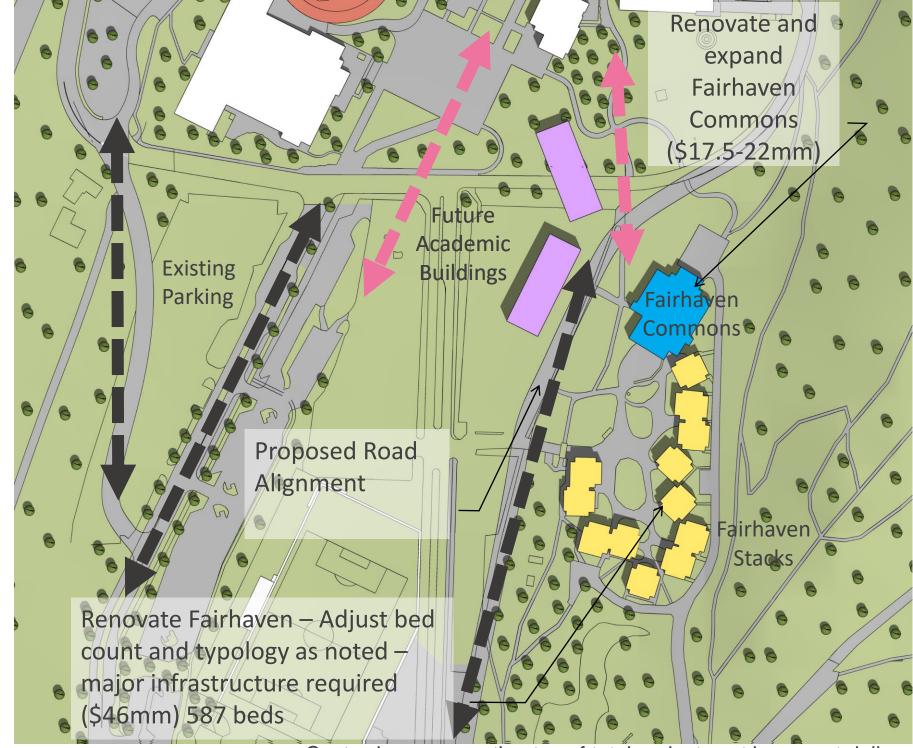
- Replace BKG with new residential halls
- Development can be one project or phased projects – greatest flexibility with units / layouts





Fairhaven Development Project - Renovation

- Renovate existing Commons and Residential Hall
- Proposed as two phases
- Proposed future road alignment suggests reserving sites west of Fairhaven for future academic development



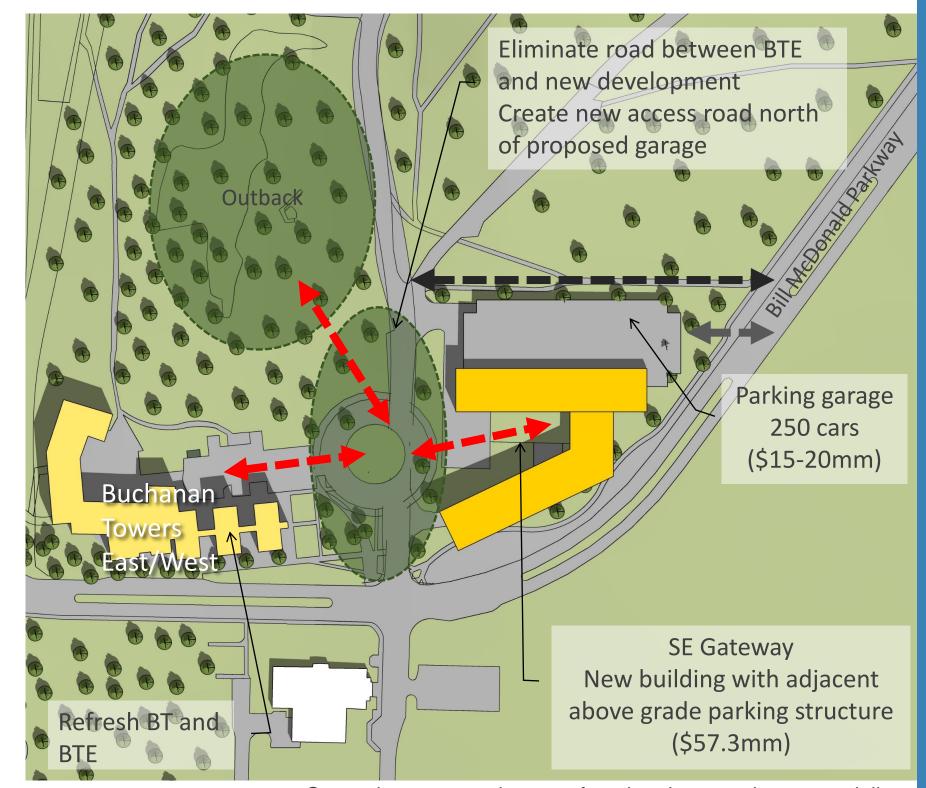




Costs shown are estimates of total project cost in current dollars

Southeast Gateway Development Project

- Replace Commissary Building with new residential hall.
- Gateway to campus from south.
- Parking garage on north side of hall. Secondary access from main street.
- Refresh Buchanan Towers / BTE





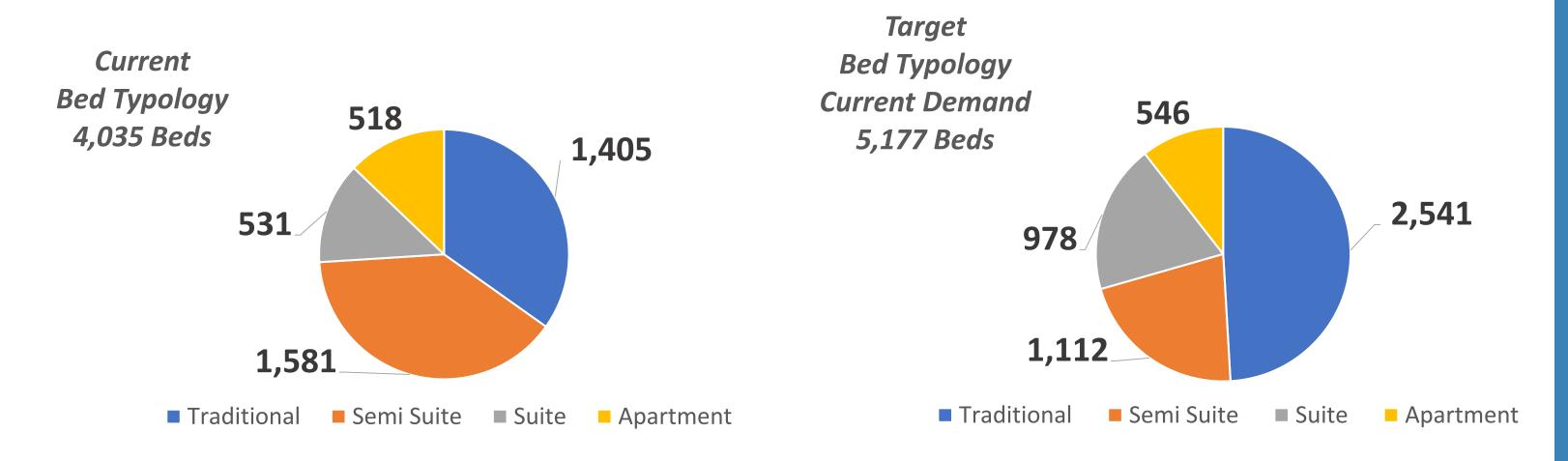




Preferred Phasing Option



Scenario Studies — Demand Results Target Typologies — Per JLL Study



- 1. INCREASE TOTAL NUMBER OF BEDS
- 2. INCREASE TRADITIONAL AND SUITE BEDS
- 3. DECREASE SEMI-SUITE BEDS
- 4. INCREASE APARTMENTS WITHIN HALLS



Preferred Scenario — Blended Growth WWU Directives

1. BUILDING PLANNING

- 4 STORY BUILDINGS
- BLENDED BUILDING TYPOLOGIES OK
- FAIRHAVEN AS RENOVATION FOR THIS PLAN
- RIDGEWAY COMMONS LONGEVITY IS A CONCERN

2. NEIGHBORHOOD PLANNING

- BLENDED NEIGHBORHOOD TYPOLOGIES NORTH CAN BE TRADITIONAL FOCUSED
- NO OPEN SITES TO REMAIN BUILDINGS WILL BE REMOVED ONLY IF BEING REPLACED

3. CAMPUS PLANNING

MINIMIZE DEFICIT IN BEDS



Preferred Scenario — Blended Growth Main Concepts - Approach

- 1. ADD BEDS DEVELOP SWING SPACE WITH TARGETED TYPOLOGIES
 - RIDGEWAY PHASE 1
 - EDENS NORTH REPLACEMENT
- 2. START RENOVATION AND REPLACEMENT IDENTIFY TARGETS
 - RIDGEWAY NORTH, SOUTH
 - **O FAIRHAVEN**
 - MATHES, NASH
- 3. DEVELOP NEW PROJECTS AS INFILL OPPORTUNITIES INCREASE CAPACITY
 - **O NORTH CAMPUS**
 - SE GATEWAY



Preferred Scenario — Blended Growth Main Concepts - Neighborhood

1. NORTH CAMPUS

- CREATE SWING SPACE TO BEGIN REPLACEMENT PROJECTS
- FOCUSED FIRST AND SECOND YEAR TYPOLOGY
- EXPAND DINING AT VIKING COMMONS TO ADDRESS ADDED STUDENTS

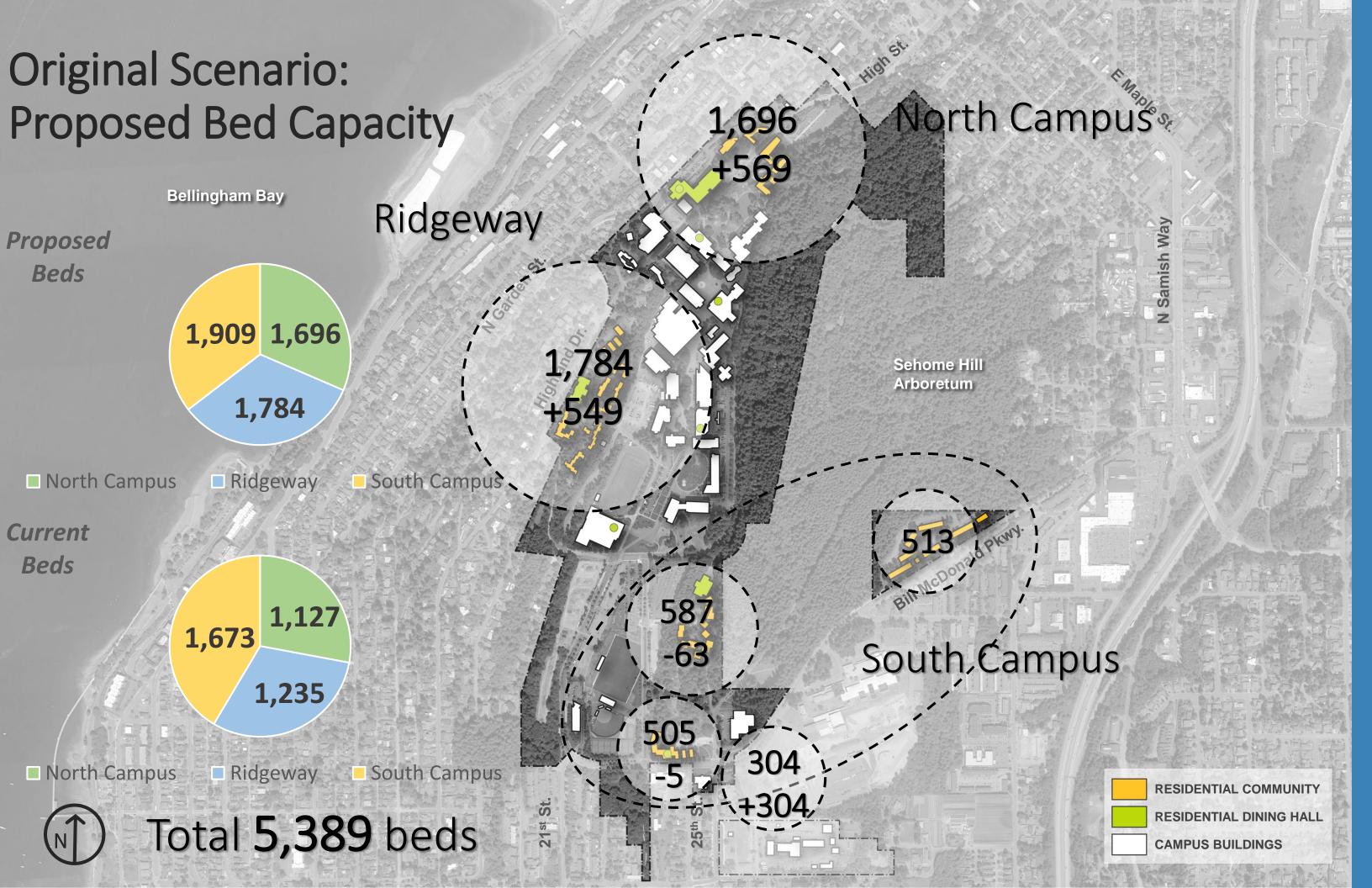
2. RIDGEWAY

- MULTIPLE PHASE APPROACH
- BLENDED TYPOLOGY
- REPLACE ALL EXISTING HOUSING AND DINING WITH NEW INVENTORY

3. SOUTH CAMPUS

- BLENDED TYPOLOGY WITH UPPER DIVISION FOCUS
- FAIRHAVEN RENOVATION
- BIRNAM WOODS REMAINS



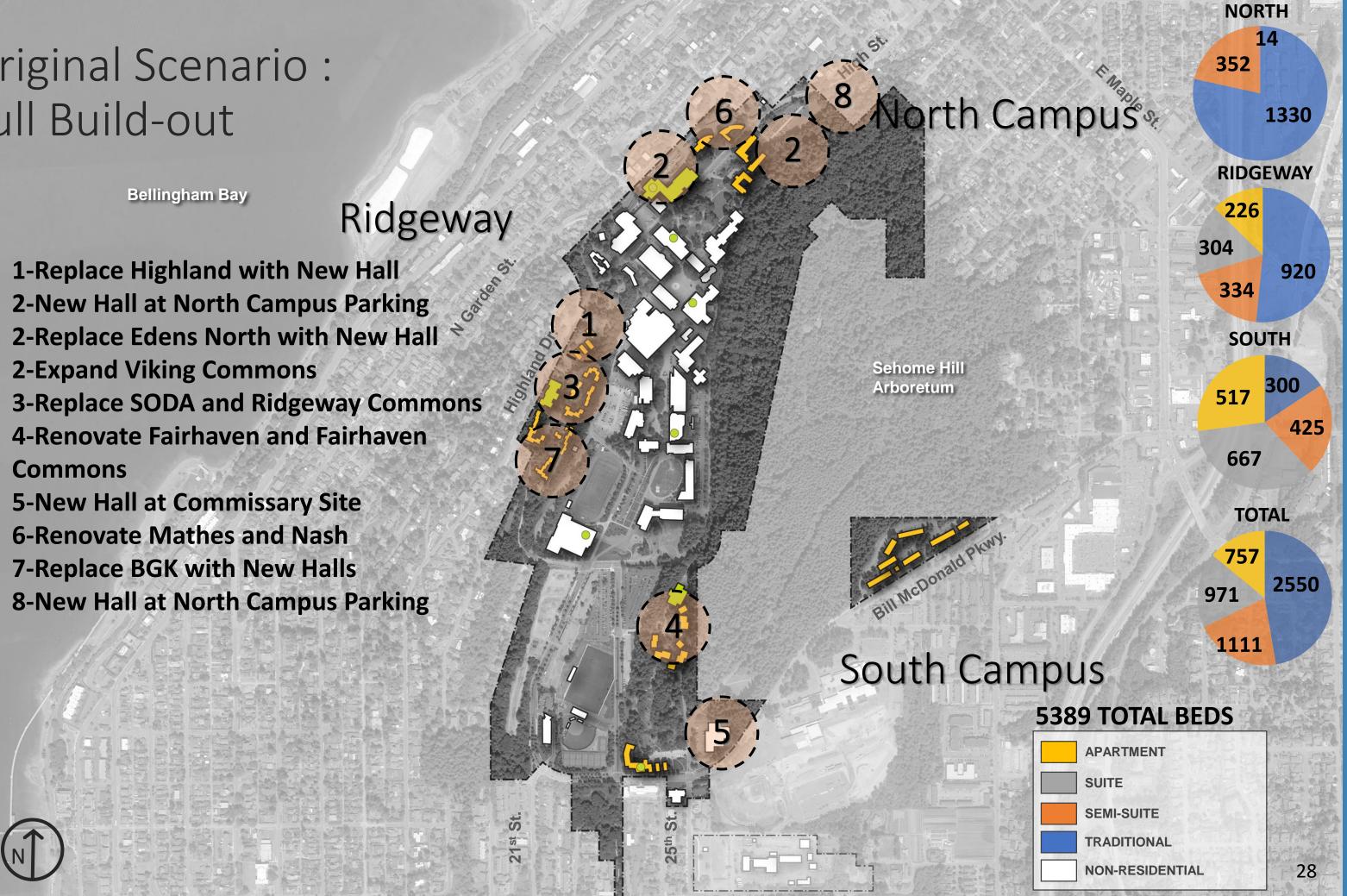


Original Scenario: Full Build-out

Bellingham Bay

Ridgeway

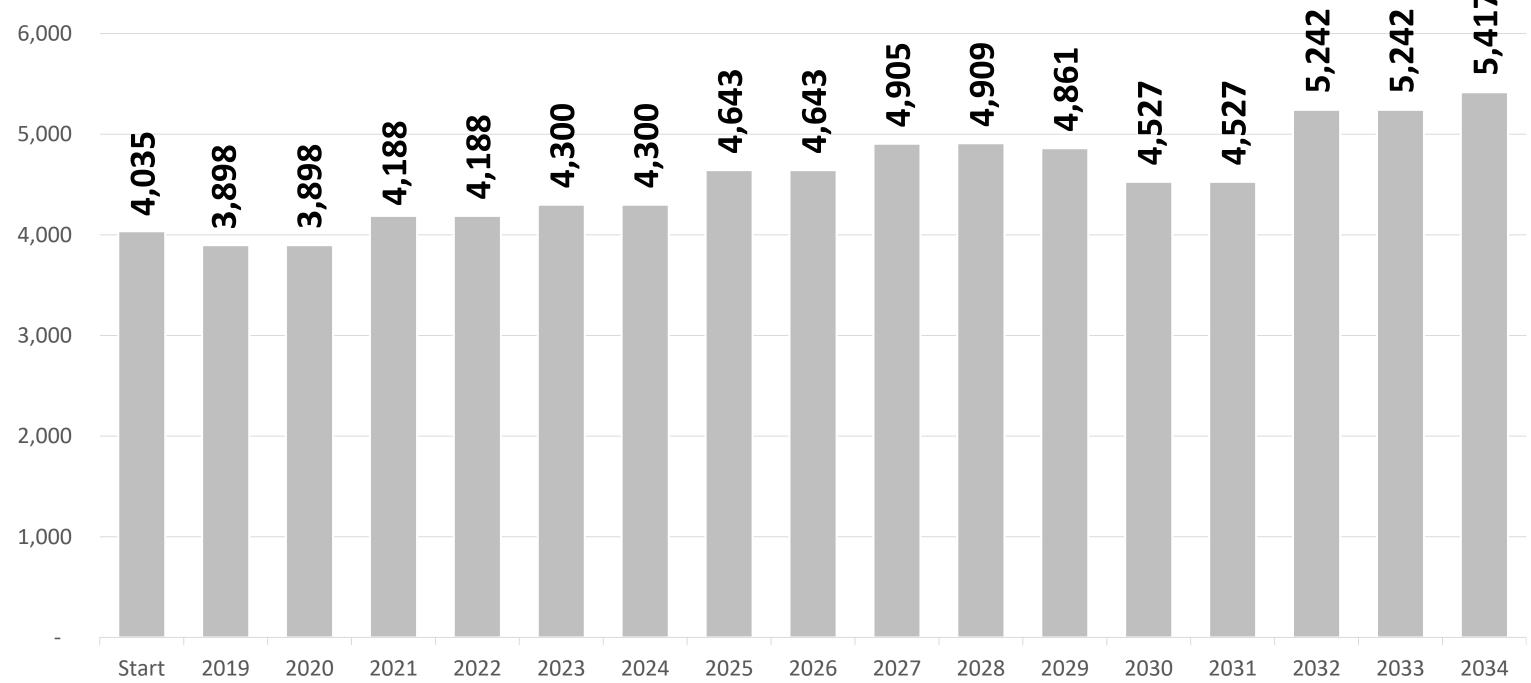
- **3-Replace SODA and Ridgeway Commons**
- 4-Renovate Fairhaven and Fairhaven Commons
- 5-New Hall at Commissary Site
- 6-Renovate Mathes and Nash
- 7-Replace BGK with New Halls
- 8-New Hall at North Campus Parking





Original Scenario – Yearly Inventory







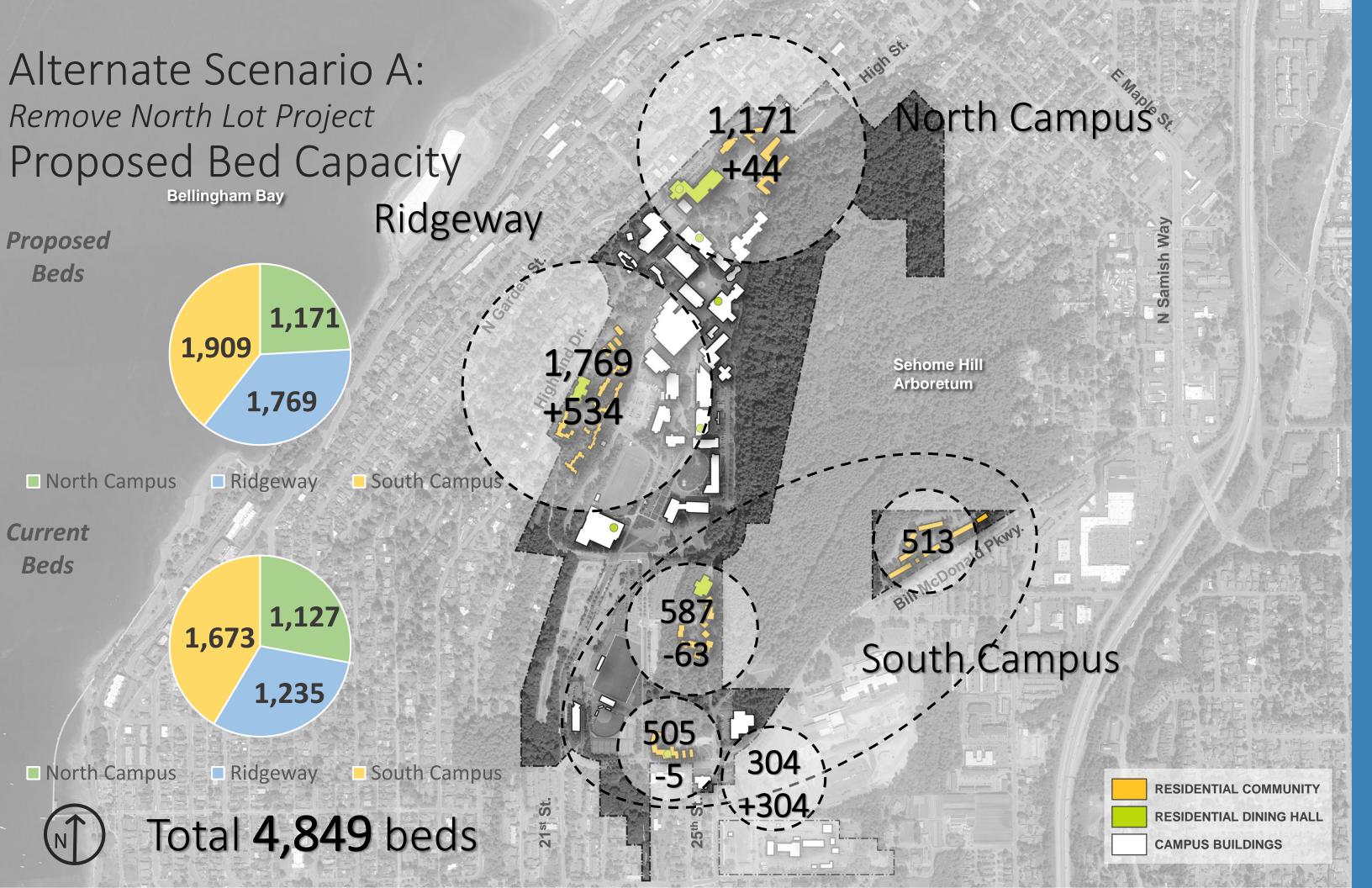
Original Scenario — Yearly Inventory

												Phasing Dis	tribution	Worksheet														
Step	Year			Refresh	1				Renovate	Remove								Replac	e			Running Total						
		GSF	TDL	SST	STE	APT	GSF	TDL	SST STE	APT	GSF	TDL	SST	STE APT		GSF I			т !	STE	APT	GSF T	otal	TDL SS	ST S	STE A	\PT	
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9	2023		0	0	0	0 0	0	(0 0	0	21109	105	0	2	0	0	0	0	0	0	0	1099975	4300	1449	1710	607	534	
10	2025		0	0	0	0 0	0			0	(4272) 0	210	0	0	230700	35000	550	0	110	8	1330675	4968	1999	1710	717	542	
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16			0	0	0	0 0	0			0	75381	300	0	0	0	100000	7300	0	130	130	0	1361894	4909	1999	1497	867	546	
17	2029		0	0	0	0 0	75381	289		0	73301) 0	0	0	0	0	0	0	0	0	0	1437275	5198	2288	1497	867	546	
18			0	0	0	0 0	0			0	76891	337	0	0	0	0	0	0	0	0	0	1360384	4861	1951	1497	867	546	
19			0	0	0	0 0	76891	326	0 0	0	0) 0	0	0	0	0	0	0	0	0	0	1437275	5187	2277	1497	867	546	
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21			0	0	0	0 0	0		0 0	0	38750		225	1	0	0	0	0	0	0	0	1362680	4754	2277	1065	866	546	
22			0	0	0	0 0	0	C	0 0	0	48577		0	0	2	0	0	0	0	0	0	1314103	4527	2052	1065	866	544	
23	2032	:	0	0	0	0 0	0	C	0 0	0	0	0	0	0	0	242500	8000	325	70	110	210	1556603	5242	2377	1135	976	754	
24	2034		0	0	0	0 0	0	C	0 0	0	0	0	0	0	0	50740	1500	173	0	0	2	1607343	5417	2550	1135	976	756	

- 1. Remove Highland Hall Beds off-line Benchmark total equals current inventory less Highland Hall Beds
- 2. Complete Ridgeway Phase 1 Beds on-line
- 3. Remove Edens North Beds off-line Benchmark total equals addition of Ridgeway Phase 1 less Edens North Beds
- 1. Complete North Campus Phase 1 Beds on-line
- 5. Complete Edens North Replacement Beds on-line
- 6. Remove Sigma Beds off-line
- 7. Remove Omega Beds off-line
- 8. Remove Delta Beds off-line
- 9. Remove Alpha Beds off-line Benchmark total equals addition of NCP1/Edens North Replacement less SODA Beds
- 10. Ridgeway Phase 2 Beds on-line and new commons
- 11. Fairhaven Phase 1 Beds off-line Benchmark total equals addition of Ridgeway Phase 2 less Fairhaven Phase 1 Beds
- 12. Fairhaven Phase 1 Renovation Complete Beds on-line and new commons
- 13. Fairhaven Phase 2 Beds off-line Benchmark total equals addition of Fairhaven Phase 1 Beds less Fairhaven Phase 2 Beds

- 14. Fairhaven Phase 2 Renovation Complete Benchmark equals addition of Fairhaven Phase 2 Beds
- 15. SE Gateway Completed Beds On-line
- 16. Mathes Beds off-line Benchmark total equals addition of SE Gateway Beds less Mathes Beds
- 17. Mathes Renovation Complete Beds on-line
- 18. Nash Beds off-line Benchmark total equals addition of Mathes Beds less Nash Beds
- 19. Nash Renovation Complete Beds on-line
- 20. Kappa Beds off-line
- 21. Beta Beds off-line
- 22. Gamma Beds off-line Benchmark equals addition of Nash Beds less Kappa Beta Gamma Beds
- 23. Ridgeway Phase 3 Complete Benchmark total equals addition of Ridgeway Phase 3 Beds
- 24. North Campus Phase 2 Complete Benchmark represents the addition of NCP2 Beds





Alternate Scenario A:

Remove North Lot Project

Proposed Bed Capacity

Bellingham Bay

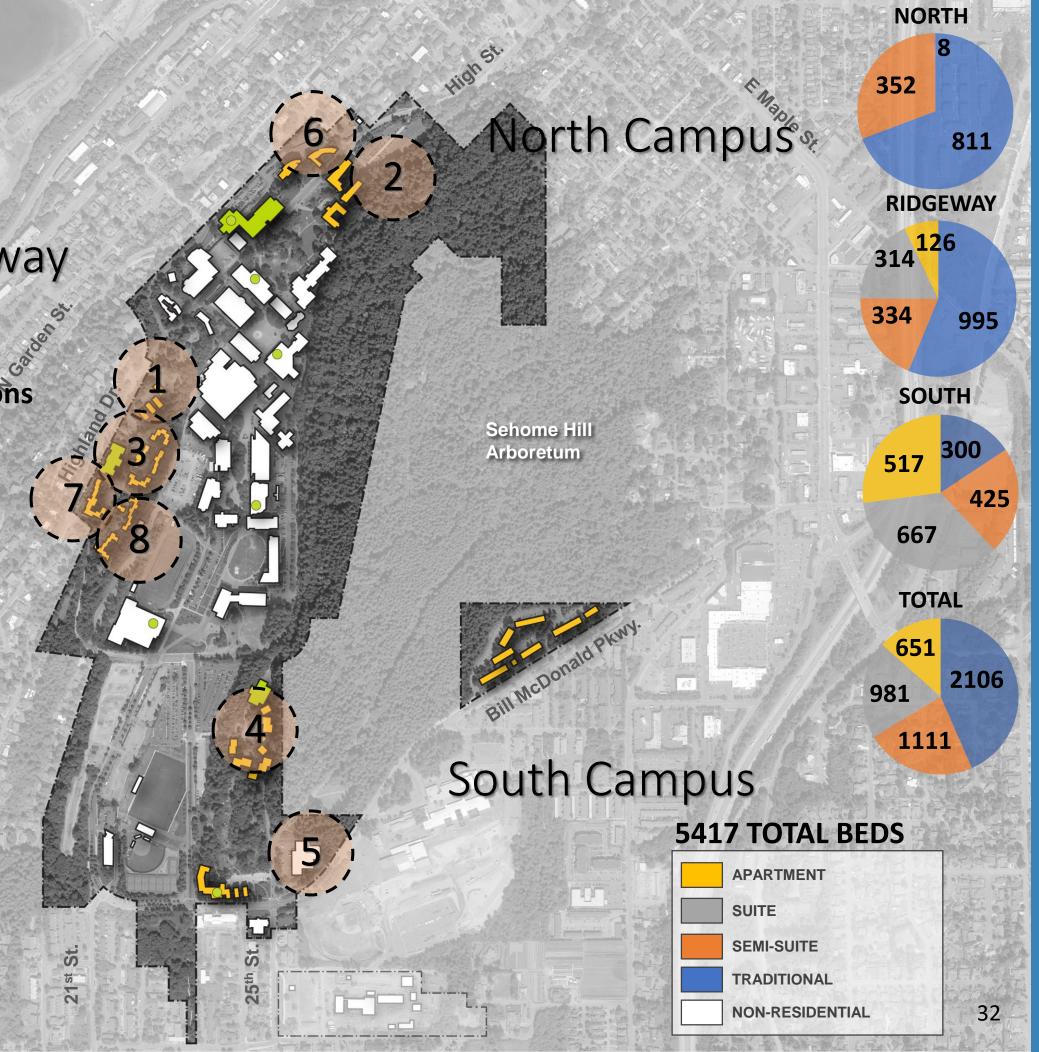
Ridgeway

1-Replace Highland with New Hall

2-Replace Edens North with New Hall

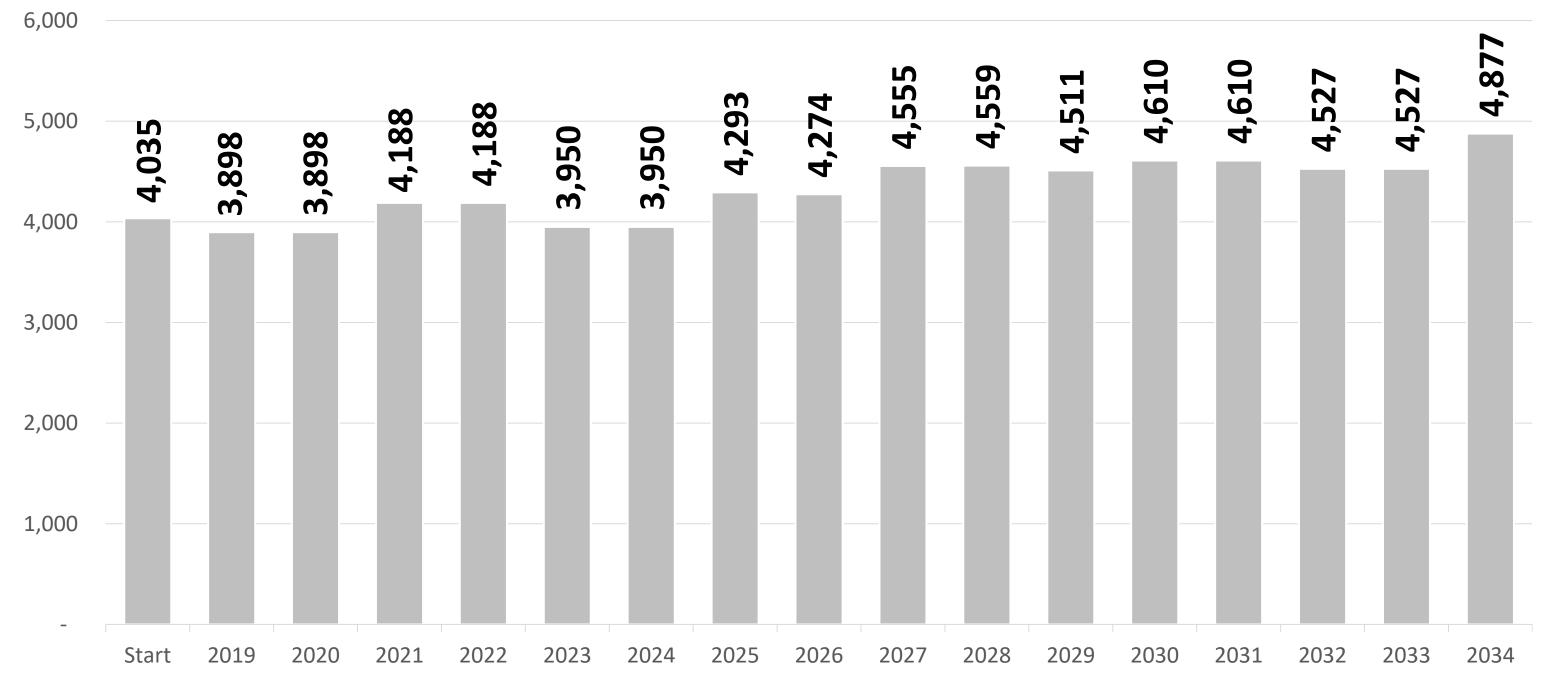
3-Replace SODA and Ridgeway Commons

- 4-Renovate Fairhaven and Fairhaven Commons
- 5-New Hall at Commissary Site
- 6-Renovate Mathes and Nash
- 7-Replace Kappa with New Hall
- 8-Replace Beta/Gamma with New Hall



Alternate Scenario A — Yearly Inventory

Yearly Inventory - Beds Reduction for refresh not included





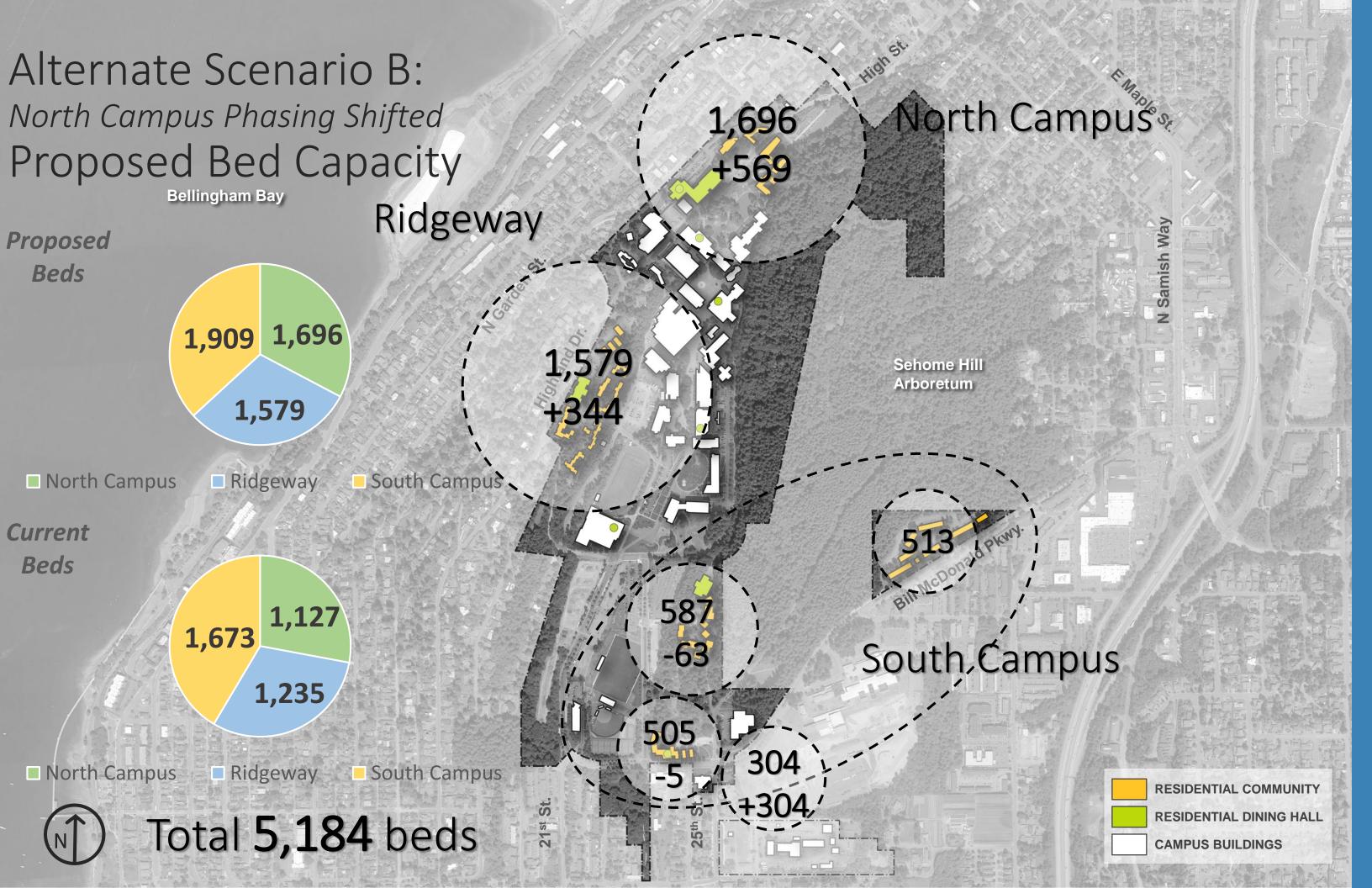
Alternate Scenario A – Yearly Inventory

													Phasing	Distrib	ution Workshe	et															
Step	Year		'	Refresh	1	,	Renovate					Remove						Replace							Running Total						
		GSF	TDL	SST	STE	APT	GSF	TDL	SST	STE	APT	GSF	TDL	SST	STE	APT	G	SSF P	rogram	TDL SS	ST	STE AF	T	GSF	Total T	DL	SST S	TE AF	PT		
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3	202	1 ()	0	0	0 0	0		0 0		0 0	2643	2 11	.1	0	0	0	0	0	0	0	0	0	1026301	4188	1339	1710	613	526		
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5	202	3 ()	0	0	0 0	0		0 0		0 0	2047			0	0	0	0	0	0	0	0	0	1062310	4280	1427	1710	613	530		
6	202)	0	0	0 0	0		0 0)	0 0	2069			0	4	0	0	0	0	0	0	0	1041617	4172	1323	1710	609	530		
7	202		0	0	0	0 0	0		0 0		0 0	2251	_		0	0	0	0	0	0	0	0	0	1019104	4057	1208	1710	609	530		
8	202		0	0	0	0 0	0		0 0		0 0	2110	9 10)5	0	2	0	0	0	0	0	0	0	997995	3950	1103	1710	607	530		
9	202)	0	0	0 0	0		0 0		0 0		0	0	0	0	0	230700	35000	550	0	110	8	1228695	4618	1653	1710	717	538		
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11	202		0	0	0	0 0	61272	30	0 0		6 0		0	0	0	0	0	0	0	0	0	0	0	1228695	4599	1953	1391	717	538		
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13	202	7 (0	0	0	0 0	61272		0 275		6 0		0	0	0	0	0	0	0	0	0	0	0	1228695	4555	1953	1347	717	538		
14	202)	0	0	0 0	0		0 0		0 0		0	0	0	0	0	106600	7500	0	150	150	4	1335295	4859	1953	1497	867	542		
15	202	8 (0	0	0	0 0	0		0 0		0 0	7538	1 30	00	0	0	0	0	0	0	0	0	0	1259914	4559	1653	1497	867	542		
16	202)	0	0	0 0	75381	28	9 0)	0 0		0	0	0	0	0	0	0	0	0	0	0	1335295	4848	1942	1497	867	542		
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18	203		0	0	0	0 0	76891	32	6 0		0 0		0	0	0	0	0	0	0	0	0	0	0	1335295	4837	1931	1497	867	542		
19	203	_	0	0	0	0 0	0		0 0		0 0	4857	7 22	5	0	0	2	0	0	0	0	0	0	1286718	4610	1706	1497	867	540		
20	203	2 (0	0	0	0 0	0		0 0		0 0		0	0	0	0	0	117500	8000	200	35	60	55	1404218	4960	1906	1532	927	595		
21	203	2 (0	0	0	0 0	0		0 0		0 0	3584	5	0	207	0	0	0	0	0	0	0	0	1368373	4753	1906	1325	927	595		
22	203	2 (0	0	0	0 0	0		0 0		0 0	3875	0	0	225	1	0	0	0	0	0	0	0	1329623	4527	1906	1100	926	595		
23	203	4 ()	0	0	0 0	0		0 0		0 0		0	0	0	0	0	117500	8000	200	35	60	55	1447123	4877	2106	1135	986	650		
24	203	4 ()	0	0	0 0	0		0 0		0 0		0	0	0	0	0	0	0	0	0	0	0	1447123	4877	2106	1135	986	650		

- 1. Remove Highland Hall Beds off-line Benchmark total equals current inventory less Highland Hall Beds
- 2. Complete Ridgeway Phase 1 Beds on-line
- 3. Remove Edens North Beds off-line Benchmark total equals addition of Ridgeway Phase 1 less Edens North Beds
- I. Complete Edens North Replacement Beds on-line
- 5. Remove Sigma Beds off-line
- 6. Remove Omega Beds off-line
- 7. Remove Delta Beds off-line
- 3. Remove Alpha Beds off-line Benchmark total equals addition of Edens North Replacement less SODA Beds
- P. Ridgeway Phase 2 Beds on-line and new commons
- 10. Fairhaven Phase 1 Beds off-line Benchmark total equals addition of Ridgeway Phase 2 less Fairhaven Phase 1 Beds
- 11. Fairhaven Phase 1 Renovation Complete Beds on-line and new commons
- 12. Fairhaven Phase 2 Beds off-line Benchmark total equals addition of Fairhaven Phase 1 Beds less Fairhaven Phase 2 Beds

- 13. Fairhaven Phase 2 Renovation Complete Benchmark equals addition of Fairhaven Phase 2 Beds
- 14. SE Gateway Completed Beds On-line
- 15. Mathes Beds off-line Benchmark total equals addition of SE Gateway Beds less Mathes Beds
- 16. Mathes Renovation Complete Beds on-line
- 17. Nash Beds off-line Benchmark total equals addition of Mathes Beds less Nash Beds
- 18. Nash Renovation Complete Beds on-line
- 19. Kappa Beds off-line Benchmark total equals addition of Nash Beds less Kappa Beds
- 20. Ridgeway Phase 3 Complete Beds on-line
- 21. Beta Beds off-line
- 22. Gamma Beds off-line Benchmark equals addition of RWP3 Beds less Beta and Gamma Beds
- 23. Ridgeway Phase 4 Complete Benchmark total equals addition of Ridgeway Phase 4 Beds





Alternate Scenario B:

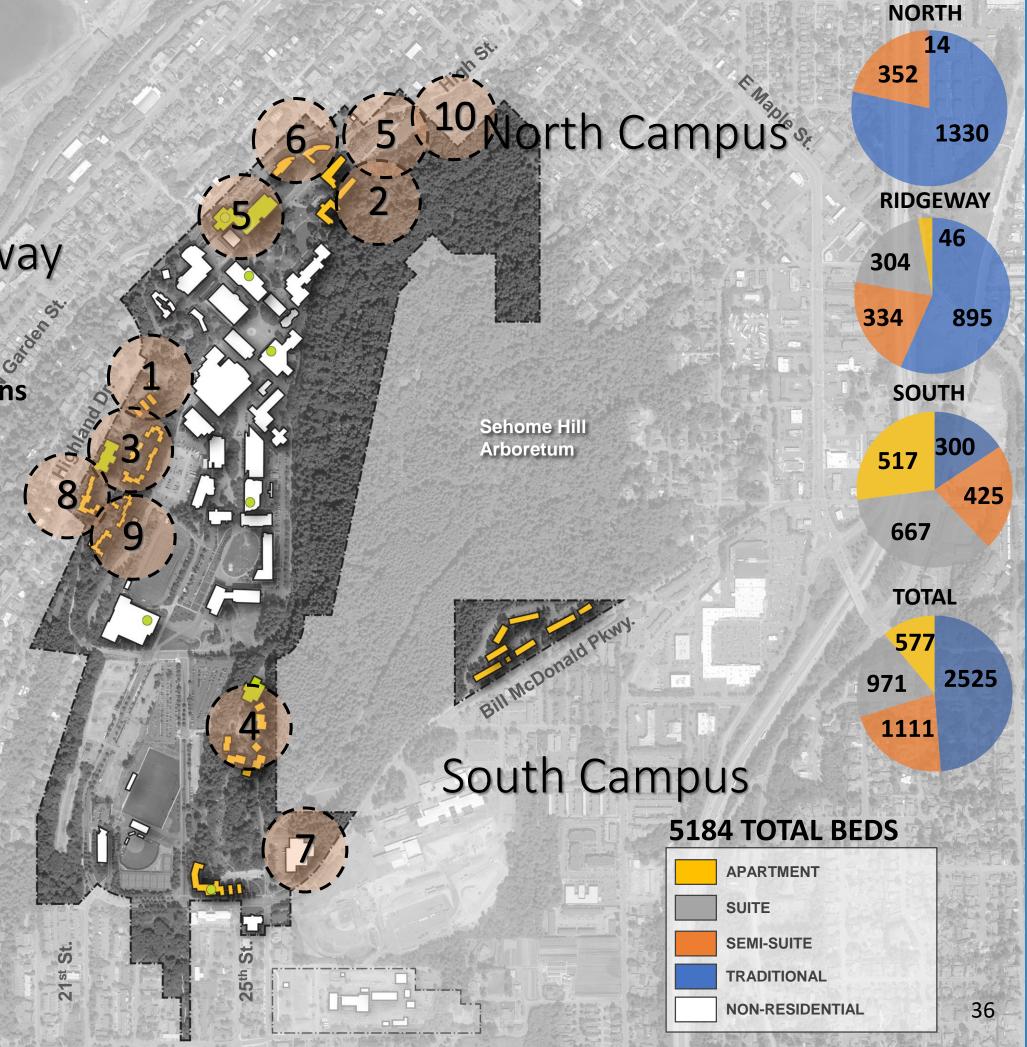
North Campus Phasing Shifted

Proposed Bed Capacity

Bellingham Bay

Ridgeway

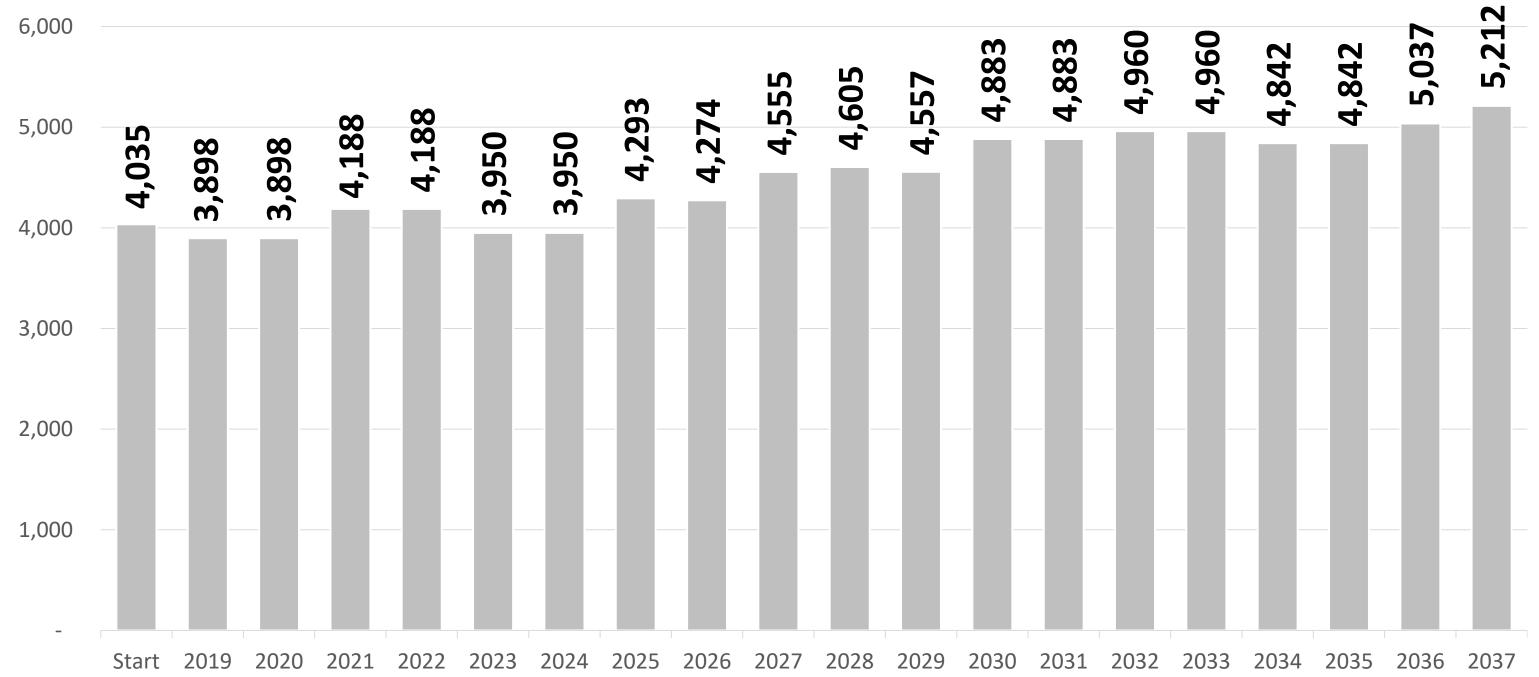
- 1-Replace Highland with New Hall
- 2-Replace Edens North with New Hall
- 3-Replace SODA and Ridgeway Commons
- 4-Renovate Fairhaven and Fairhaven Commons
- 5-New Hall at North Campus Lot P1
- 5-Expand Viking Commons
- 6-Renovate Mathes and Nash
- 7-New Hall at Commissary Site
- 8-Replace Kappa with New Hall
- 9-Replace Beta/Gamma with New Hall
- 10-New Hall at North Campus Lot P2





Alternate Scenario B — Yearly Inventory

Yearly Inventory - Beds Reduction for refresh not included





Alternate Scenario B — Yearly Inventory

	Phasing Distribution Worksheet																												
Phase	Yea	r			Refresh	, , , , , , , , , , , , , , , , , , ,	'				Renovate				Remove				Re	place	9					Running 1	Гotal		
		GSF	TD	L	SST	STE	APT	G	SSF TDL		SST STE	APT	GSF	TDL	SST	STE	APT	GSF	Program TDL	SST	T STE	4	APT	GSF	Total	TDL SS	ST	STE	APT
		2019																						957937	4035	1405	1581	531	518
	1	2019	0	0		0	0	0	0	0	0 0	0	25004	1	0 135		2		0 0	0	0	0	0	932933	3898	1405	1446	529	518
	2	2021	0	0		0	0	0	0	0	0 0	0	()	0 0	(0	11980	0 0 45	5	264	84	8	1052733	4299	1450	1710	613	526
	3	2021	0	0		0	0	0	0	0	0 0	0	26432	2 11	1 0	(0		0 0	0	0	0	0	1026301	4188	1339	1710	613	
	4	2023	0	0		0	0	0	0	0	0 0	0	()	0 0	(0 (5648	0 196	6	0	0	4	1082781	4388	1535	1710	613	
	5	2023	0	0		0	0	0	0	0	0 0	0	2047			(0 (0 0	0	0	0	0	1062310	4280		1710	613	
	6	2023	0	0		0	0	0	0	0	0 0	0	20693	+		4	4 (0 0	0	0	0	0	1041617	4172	1323	1710	609	
	7	2023	0	0		0	0	0	0	0	0 0	0	22513			(0 (0 0	0	0	0	0	1019104	4057	1208	1710	609	
	8	2023	0	0		0	0	0	0	0	0 0	0	21109	9 10	5 0		2 ()	0 0	0	0	0	0	997995	3950		1710	607	
	9	2025	0	0		0	0	0	0	0	0 0	0	()	0 0	(0 (23070	35000 550	0	0	110	8	1228695	4618	1653	1710	717	
_	LO	2025	0	0		0	0	0	0	0	0 0	0	61272	2	0 319	(6 ()	0 0	0	0	0	0	1167423	4293		1391	711	
1		2026	0	0		0	0	0	61272	300	0 6	0	()	0 0	(0 ()	0 0	0	0	0	0	1228695	4599	1953	1391	717	
	12	2026	0	0		0	0	0	0	0	0 0	0	6127	2	0 319		6)	0 0	0	0	0	0	1167423	4274	1953	1072	711	
1	L3	2027	0	0		0	0	0	61272	0	275 6	0	-)	0 0		0)	0 0	0	0	0	0	1228695	4555		1347	717	
1	L4	2028	0	0		0	0	0	0	0	0 0	0	7500)	0 0	(0 (10198	3500 346	6	0	0	4	1330675	4905	2299	1347	717	
	L5	2028	0	0		0	0	0	0	0	0 0	0	7538:	1 30	0 0		0)	0 0	0	0	0	0	1255294	4605		1347	717	
_	16	2029	0	0		0	0	0	75381	289	0 0	0	7500)	0 0		0 ()	0 0	0	0	0	0	1330675	4894	2288	1347	717	
_	L7	2029	0	0		0	0	0	0	0	0 0	0	7689:	1 33	/ 0		0)	0 0	0	0	0	0	1253784	4557	1951	1347	717	
_	L8	2030	0	0		0	0	0	76891	326	0 0	0	()	0 0		0	10550	0 0	0	0	0	0	1330675	4883	2277	1347	717	
	19	2032	0	0		0	0	0	0	0	0 0	0	1055)	0 0		0	10660	7500	0	150	150	4	1437275	5187	2277	1497	867	
	20	2032	0	0		0	0	0	0	0	0 0	0	4857	7 22	5 0		0	2	0 0 0	0	0	0	0	1388698	4960		1497	867	
	21	2034	0	0		0	0	0	0	0	0 0	0	055)	0 0	(0 (9800	0 8000 300	0	0	0	15		5275		1497	867	
	22	2034	0	0		0	0	0	0	0	0 0	0	35845		0 207		0)	0 0	0	0	0	0	1450853	5068		1290	867	
	23	2034	0	0		U	0	0	0	0	0 0	0	38750)	0 225		1 ()	0 0	0	0	0	0	1412103	4842		1065	866	
_	24	2036	0	0		0	0	0	0	0	0 0	0	1)	0		U (6950		0	70	110	15	-	5037	2352	1135	976	
2	25	2037	0	0		0	0	0	0	0	0 0	0)	0 0		0	5074	0 1500 173	3	0	0	2	1532343	5212	2525	1135	976	576

- 1. Remove Highland Hall Beds off-line Benchmark total equals current inventory less Highland Hall Beds
- 2. Complete Ridgeway Phase 1 Beds on-line
- 3. Remove Edens North Beds off-line Benchmark total equals addition of Ridgeway Phase 1 less Edens North Beds
- 4. Complete Edens North Replacement Beds on-line
- 5. Remove Sigma Beds off-line
- 6. Remove Omega Beds off-line
- 7. Remove Delta Beds off-line
- 8. Remove Alpha Beds off-line Benchmark total equals addition of Edens North Replacement less SODA Beds
- P. Ridgeway Phase 2 Beds on-line and new commons
- 10. Fairhaven Phase 1 Beds off-line Benchmark total equals addition of Ridgeway Phase 2 less Fairhaven Phase 1 Beds
- Fairhaven Phase 1 Renovation Complete Beds on-line and new commons
- 12. Fairhaven Phase 2 Beds off-line Benchmark total equals addition of Fairhaven Phase 1 Beds less Fairhaven Phase 2 Beds

- 13. Fairhaven Phase 2 Renovation Complete Benchmark equals addition of Fairhaven Phase 2 Beds
- 14. North Campus Phase 1 Completed Beds on-line
- 15. Mathes Beds off-line Benchmark total equals addition of NCP1 Beds less Mathes Beds
- 16. Mathes Renovation Complete Beds on-line
- 17. Nash Beds off-line Benchmark total equals addition of Mathes Beds less Nash Beds
- 18. Nash Renovation Complete Beds on-line Benchmark total equals addition Nash Beds
- 19. SE Gateway Complete Beds on-line
- 20. Kappa Beds off-line Benchmark total equals addition of Gateway Beds less Kappa Beds
- 21. Ridgeway Phase 3 Complete Beds on-line
- 22. Beta Beds off-line
- 23. Gamma Beds off-line Benchmark equals addition of RWP3 Beds less Beta and Gamma Beds
- 24. Ridgeway Phase 4 Complete Benchmark total equals addition of Ridgeway Phase 4 Beds
- 25. North Campus Phase 2 Complete Beds on-line Benchmark total equals addition of NCP2 Beds



FINANCIALMODEL

Financial Analysis Objectives

- 1. Develop a financial model to understand viability of the housing plan and its impact on the H&D system financials
- 2. Test the feasibility of the housing plan under a variety of assumptions and scenarios
- 3. Identify opportunities to achieve plan feasibility
- 4. Identity a phasing plan that meets WWU's objectives



Financial Analysis Process

- 1. Review and analysis of existing H&D operating budget
- 2. Collaboration with cost estimator to develop capital project costs
- 3. Development of a financial model to assess project and system-wide housing feasibility
- 4. Work Sessions with Kurt Willis to accurately interpret existing debt and reserve commitments
- 5. Collaboration with ASG and H&D to identity a phasing plan that meets campus inventory objectives and financial commitments



Financial Model Assumptions – Capital Costs

Hard Costs		Soft Costs		
Tidia Costs				
New Construction ¹	\$427 / SF	Architectural & Engineering Fees	6% of Hard Costs	
Renovation ²	\$290 / SF	Other Consultants	2% of Hard Costs	
Inflation Allowance ³ (Long Term)	3.5% / Year	Commissioning and Close Out	2% of Hard Costs	
Inflation Allowance ⁴ (Short Term)	6.0% / Year	FF&E	\$3,000 / Bed	
Hard Costs Include:		Plan Review / Permits	1.5% of Hard Costs	
Site preparation		Project Management	3% of Hard Costs	
Utilities & InfrastructureDemolition & Abatement		Project Contingency	10% of Hard + Soft Costs	
 Landscaping 		Soft costs are 29% of	of hard costs	

- 1. New construction hard costs are based upon RW Phase I GMP
- 2. Renovation costs are based upon DCW Cost Estimate
- 3. Inflation allowance for projects 2024 and beyond
- 4. Inflation allowance for projects between 2019 and 2023



Financial Model Assumptions – Revenue

Revenue Assumptions						
Housing Type	Room	Board	Total			
Residence Hall	\$7,504	\$4,409	\$11,913			
Apartment	\$3,780	\$0	\$3,780			

Annual Rent Escalation	4% / year
Annual Meal Plan Escalation	4% / year

Other Revenue Sources: \$4,115,332

- Fees / Penalties
- Investments
- Interest Subsidy
- Housing Rentals
- Conferences
- Commissions

Viking Union: \$5,044,736

Assumptions

- 1. Based upon the 2018-19 H&D operating budget
- 2. Revenue assumptions are based upon existing rate structure
- 3. Included Viking Union revenue as a separate line item
- 4. Decoupled room & board to test various rental rates
- 5. Model can test rental rate premium for new or fully renovated halls
- 6. Model can also test a stratified rate structure based upon housing type



Financial Model Assumptions – Expenses

Assumptions

- 1. Based upon the 2018-19 H&D operating budget
- 2. Expense assumptions are dynamic and will vary based upon the number of beds or SF operating in portfolio during plan
- 3. Expenses are \$7,700 per bed
- 4. Included Viking Union expenses as a separate line item

Expense Assumptions							
Expense		Budget	Basis	Inflation			
Salaries & Benefits	\$	6,808,467	Fixed	3.50%			
Food Service	\$	14,102,303	Per Bed	4.00%			
Communications	\$	253,713	Per Bed	3.00%			
Electricity	\$	637,335	Per SF	3.00%			
Heat	\$	123,862	Per SF	3.00%			
Water/Sewer	\$	573,599	Per SF	3.00%			
Refuse Disposal & Rec.	\$	345,291	Per SF	3.00%			
Television Cable	\$	126,725	Per Bed	3.00%			
Heat Plant Recharge	\$	869,768	Per SF	3.00%			
Maintenance & Repairs	\$	2,691,940	Per Bed	4.50%			
Operating Supplies	\$	289,000	Per Bed	3.00%			
Equipment	\$	308,138	Fixed	3.00%			
Insurance	\$	473,002	Fixed	3.00%			
Rentals / Operating leases	\$	231,375	Fixed	3.00%			
Institutional Services	\$	1,759,237	Per Bed	3.00%			
Other	\$	1,266,643	Fixed	3.00%			
Viking Union	\$	2,509,205	Fixed	3.00%			



Financial Model Assumptions – Debt/Financing

Debt / Financing Assumptions						
	Renovation	New Construction				
Interest Rate	4.25%	4.25%				
Term	25 Years	30 Years				

Assumptions

- 1. Assumes tax-exempt financing
- 2. Required debt coverage ratio of 1.40x
- 3. Debt coverage ratio can dip to a 1.25x for a period of 3 years
- 4. 5% of outstanding bond principle must be held in reserves



Financial Model Assumptions – Non Operating Expenditures

Annual Non-Operating Expenditures						
	Amount	Escalation				
Housing R&R ¹	\$2,350,000	3.00%				
Housing R&R ²	\$1,500,000					
Viking Union R&R	\$102,000	3.00%				

Capital Plan Projects ³							
Year	Housing	Viking Union					
2019	\$9,120,000	_					
2020	\$6,000,000	\$175,000					
2021	\$4,000,000	\$250,000					
2022	\$3,500,000	\$2,000,000					
Total	\$22,620,000	\$2,425,000					

- 1. Annual housing R&R public works projects is \$2,350,000 when less than 50% of the units have been replaced or renovated
- 2. Annual housing R&R public works projects is reduced to \$1.5M once 50% or more of the units have been replaced or renovated
- 3. Provided by WWU Housing and Dining



Financial Model Scenarios

- 1. Original Scenario 5,389 Beds
- 2. Alternate Scenario A 4,849 Beds (Remove North Lot Project)
- 3. Alternate Scenario B 5,184 Beds (North Campus Phasing Shifted)



Feasibility Analysis – Original Scenario

Original Scenario – 5,389 Beds						
Rate Structure	Existing ¹	New/Reno Premium ²	Stratified ³			
Development Costs ⁴	\$558,000,000	\$558,000,000	\$558,000,000			
Rate Increase to Achieve Feasibility	N/A	15%	12%			
1.25x Debt Coverage Ratio ⁵	Through 2029	Entire Plan	Entire Plan			
Stabilized 1.40x Debt Coverage Ratio ⁶	Year 24 (2043)	Year 21 (2040)	Year 22 (2041)			
Projects Completed	NC – Phase 1 and 3 RW – Phase 1 and 2	All Phases	All Phases			

- 1. Revenue is based on existing structure with no rental rate premium for new or renovated units
- 2. Revenue is based on a rental rate premium for a new or renovated unit
- 3. Revenue is based on a rental rate premium for a larger unit
- 4. Development costs are in 2019 dollars
- 5. Excess reserves are used to cover debt service to achieve a 1.25 debt coverage ratio
- 6. Year debt coverage ratio is stabilized at 1.40x



Feasibility Analysis – Alternate Scenario A

Alternate Scenario A – 4,849 Beds						
Rate Structure	Existing ¹	New/Reno Premium ²	Stratified ³			
Development Costs ⁴	\$515,500,000	\$515,500,000	\$515,500,000			
Rate Increase to Achieve Feasibility	N/A	8%	6%			
1.25x Debt Coverage Ratio ⁵	Through 2033	Entire Plan	Entire Plan			
Stabilized 1.40x Debt Coverage Ratio ⁶	Year 26 (2045)	Year 24 (2043)	Year 24 (2043)			
Projects Completed	All Except RW Phase 4	All Phases	All Phases			

- 1. Revenue is based on existing structure with no rental rate premium for new or renovated units
- 2. Revenue is based on a rental rate premium for a new or renovated unit
- 3. Revenue is based on a rental rate premium for a larger unit
- 4. Development costs are in 2019 dollars
- 5. Excess reserves are used to cover debt service to achieve a 1.25 debt coverage ratio
- 6. Year debt coverage ratio is stabilized at 1.40x



Feasibility Analysis – Alternate Scenario B

Alternate Scenario B – 5,184 Beds						
Rate Structure	Existing ¹	New/Reno Premium ²	Stratified ³			
Development Costs ⁴	\$599,000,000	\$599,000,000	\$599,000,000			
Rate Increase to Achieve Feasibility	N/A	8%	8%			
1.25x Debt Coverage Ratio ⁵	Through 2034	Entire Plan	Entire Plan			
Stabilized 1.40x Debt Coverage Ratio ⁶	Year 27 (2046)	Year 26 (2045)	Year 26 (2045)			
Projects Completed	All Except North Lot 2 and RW Phase 3+4	All Phases	All Phases			

- 1. Revenue is based on existing structure with no rental rate premium for new or renovated units
- 2. Revenue is based on a rental rate premium for a new or renovated unit
- 3. Revenue is based on a rental rate premium for a larger unit
- 4. Development costs are in 2019 dollars
- 5. Excess reserves are used to cover debt service to achieve a 1.25 debt coverage ratio
- 6. Year debt coverage ratio is stabilized at 1.40x



Summary

- 1. Changes to phasing and reassessment of housing capital plan projects allows the plan to achieve feasibility
- 2. Due to the scale of the plan, achieving a stabilized 1.40x is not feasible in any scenario
- 3. Use of capital plan reserves is necessary to cover debt service until a 1.25x coverage can be achieved

